

University of Connecticut Health Center  
Finance Corporation



BOARD OF DIRECTORS

June 30, 2014 at 9:00 AM  
Health Center Administration  
Conference Room  
LM 070

Phone Instructions: 1-888-795-1939

Passcode: 63601444

**BOARD OF DIRECTORS**  
**OF THE**  
**UNIVERSITY OF CONNECTICUT HEALTH CENTER**  
**FINANCE CORPORATION**

**June 30, 2014**

**9:00 a.m.**

**\*\* VIA CONFERENCE CALL \*\***

**1-888-795-1939 passcode 63601444**

**Health Center Administration Conference Room LM 070**

1. MINUTES:  
REVIEW AND APPROVAL OF THE MINUTES OF THE MARCH 27, 2014 MEETING.\*
2. REVIEW AND APPROVAL OF LEASES:  
  
CONNECTICUT CHILDREN'S MEDICAL CENTER\*  
HARVEY AND LEWIS OPTICIANS\*  
RIVERVIEW MEDICAL CENTER\*
3. REVIEW AND APPROVAL OF A CONTRACT WITH PERSANTE SLEEPCARE ON BEHALF OF JOHN DEMPSEY HOSPITAL.\*
4. REVIEW AND APPROVAL OF A CONTRACT WITH SIEMENS ON BEHALF OF JOHN DEMPSEY HOSPITAL.\*
5. REVIEW AND APPROVAL OF A CONTRACT WITH NUVASIVE ON BEHALF OF JOHN DEMPSEY HOSPITAL.\*
6. REVIEW AND APPROVAL OF A CONTRACT WITH HOLOGIC ON BEHALF OF JOHN DEMPSEY HOSPITAL.\*
7. REVIEW AND APPROVAL OF FISCAL YEAR 2015 BUDGET.\*
8. APPROVAL OF THE WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS  
  
FOR THE JOHN DEMPSEY HOSPITAL\*  
FOR THE UCONN MEDICAL GROUP\*  
FOR THE UCONN DENTAL CLINIC \*  
FOR THE UNIVERSITY DENTISTS \*
9. WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS HISTORICAL ANALYSIS.
10. CONTRACTS EXECUTED BY THE FINANCE CORPORATION FOR THE PERIOD MARCH 01, 2014–MAY 31 , 2014.
11. EXECUTIVE SESSION(If required)

***\*Action Item***

**TAB 1**

**BOARD OF DIRECTORS**  
**OF THE**  
**UNIVERSITY OF CONNECTICUT HEALTH CENTER**  
**FINANCE CORPORATION**  
**MINUTES OF THE MARCH 27, 2014 MEETING**

**BOARD OF DIRECTORS PRESENT:**

**Mr. Lawrence McHugh (phone), Mr. Richard Orr (phone), Dr. Frank Torti**

**ATTENDEES:**

**Ms. Anne Diamond, Ms. Judy DeVitto, Mr. Jeff Geoghegan, Ms. Kristi Gafford, Mr. Richard Gray (phone), Dr. McNeil**

**APPOINTMENT OF EXECUTIVE DIRECTOR**

***On a motion duly made and seconded, the Board approved the appointment of John Biancamano as Executive Director of the University of Connecticut Health Center Finance Corporation effective May 1, 2014.***

- 1. REVIEW AND APPROVAL OF THE MINUTES OF DECEMBER 16, 2013 and JANUARY 22, 2014 MEETINGS.**

***On a motion duly made and seconded, the Board approved the minutes of the December 16, 2013 and January 22, 2014 meetings.***

- 2. REVIEW AND APPROVAL OF LEASES:**

**REVIEW AND APPROVAL OF A LEASE WITH E.H. 800 CONNECTICUT BOULEVARD**

***On a motion duly made and seconded, the Board approved a lease, on behalf of UCONN Medical Group, with E.H. 800 Connecticut Boulevard for the rental of 12,424 square feet of space at 800 Connecticut Boulevard East Hartford, CT for a period of ten years with one five year option in an amount not to exceed \$7,000,000.00 and that the Executive Director be authorized to enter into said lease.***

**REVIEW AND APPROVAL OF A LEASE WITH GROVE PROPERTY FUND, LLC**

***On a motion duly made and seconded, the Board approved a lease, on behalf of UCONN Medical Group, with Grove Property Fund, LLC for the rental of 3,786 square feet of space at 720 Hop Meadow Street Simsbury, CT for a period of five years in an amount not to exceed \$485,000.00 and that the Executive Director be authorized to enter into said lease.***

- 3. REVIEW AND APPROVAL OF A CONTRACT WITH ABBOTT LABORATORIES ON BEHALF OF JOHN DEMPSEY HOSPITAL**

***On a motion duly made and seconded, the Board of Directors approved a contract on behalf of the John Dempsey Hospital with Abbott Laboratories for point of care products for two years in an amount not to exceed \$850,000.00 and that the Executive Director be authorized to enter into said contract.***

4. REVIEW AND APPROVAL OF A CONTRACT WITH GE HEALTHCARE ON BEHALF OF JOHN DEMPSEY HOSPITAL

On a motion duly made and seconded, the Board of Directors approved a contract on behalf of the John Dempsey Hospital with GE Healthcare to purchase a 3 T Magnetic Imaging System in an amount not to exceed \$2,900,000.00 and that the Executive Director be authorized to enter into said contract.

5. REVIEW AND APPROVAL OF A CONTRACT WITH MCKESSON ON BEHALF OF JOHN DEMPSEY HOSPITAL

On a motion duly made and seconded, the Board of Directors approved a contract on behalf of the John Dempsey Hospital with McKesson d/b/a Relay Health to subscribe to an ASP hosted Enterprise Patient Portal in an amount not to exceed \$800,000.00 and that the Executive Director be authorized to enter into said contract.

6. REVIEW AND APPROVAL OF A CONTRACT WITH NUVASIVE ON BEHALF OF JOHN DEMPSEY HOSPITAL

On a motion duly made and seconded, the Board of Directors approved a contract on behalf of the John Dempsey Hospital with Nuvasive to provide spinal sets and implant systems for a two year period an amount not to exceed \$1,100,000.00 and that the Executive Director be authorized to enter into said contract.

7. REVIEW AND APPROVAL OF A REVENUE CONTRACT RENEWAL WITH THE HEART CENTER OF GREATER WATERBURY ON BEHALF OF JOHN DEMPSEY HOSPITAL

On a motion duly made and seconded, the Board of Directors approved a contract on behalf of the John Dempsey Hospital with the Heart Center of Greater Waterbury for the period July 1, 2014 through June 30, 2017 in an amount not to exceed \$1,600,000.00 and that the Executive Director be authorized to enter into said contract.

8. REVIEW AND APPROVAL OF A CONTRACT RENEWAL WITH PICIS ON BEHALF OF JOHN DEMPSEY HOSPITAL

On a motion duly made and seconded, the Board of Directors approved a contract on behalf of the John Dempsey Hospital with Picis to provide annual software maintenance and license fees for a three year period an amount not to exceed \$550,000.00 and that the Executive Director be authorized to enter into said contract.

9. APPROVAL OF THE WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS

On a motion duly made and seconded, the Board approved the write-off of 2,947 uncollectable accounts totaling \$1,555,948.75 for the period December 1, 2013 through February 28, 2014 for the John Dempsey Hospital as returned from the collection agencies.

On a motion duly made and seconded, the Board approved the write-off of 132 uncollectible accounts totaling \$320,939.68 for the period November 1, 2013 through January 31, 2014 for the UConn Medical Group as returned from the collection agencies.

Members, Board of Directors

March 27, 2014

Page 3

**On a motion duly made and seconded, the Board approved the write-off of 18 uncollectible accounts totaling \$4,285.80 for the period December 1, 2013 through February 28, 2014 for the UConn Medical Group as returned from the collection agencies.**

**Board members reviewed there were no write- offs submitted for the University Dentists.**

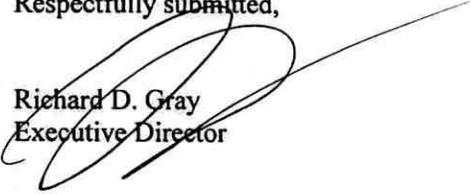
Board members reviewed historical write off analysis of uncollectable accounts.

**10. CONTRACTS EXECUTED BY THE FINANCE CORPORATION FOR THE PERIOD  
DECEMBER 1, 2013 THROUGH FEBRUARY 28, 2014**

Board members reviewed the list of purchases made and contracts executed by the Finance Corporation for the period December 1, 2013 –February 28, 2014.

With no further business, the meeting adjourned at 4:18 p.m.

Respectfully submitted,

  
Richard D. Gray  
Executive Director

The next UConn Health Center Finance Corporation Board of Directors Meeting is scheduled for June 30, 2014.

**TAB 2**



University of Connecticut Health Center  
Finance Corporation

**MEMORANDUM**

**TO:** Members, UCHC Finance Corporation Board of Directors

**FROM:** John Biancamano  
Executive Director 

**DATE:** June 30, 2014

**SUBJECT:** CONNECTICUT CHILDREN'S MEDICAL CENTER CONTRACT RENEWAL

**RECOMMENDATION:** That the UCHC Finance Corporation Board of Directors approve the contract renewal, on behalf of the Dental Clinics of the School of Dental Medicine, with Connecticut Children's Medical Center (CCMC) for facilities and services in support of the dental office services rendered on-site at CCMC, for the period July 1, 2014 through June 30, 2015, in an amount not to exceed \$641,819.42 and that the Executive Director be authorized to enter into said contract renewal.

**BACKGROUND:** In 1998, the Dental Clinics of the School of Dental Medicine began to provide services on-site at Connecticut Children's Medical Center. The University of Connecticut Health Center agreed to purchase facilities, services, and staff time in support of the pediatric dentistry practices.

The salary and fringe benefit costs are for one dental hygienist, one lead dental assistant, four dental assistants, and two receptionists. Other expenses include items such as x-ray processor maintenance fees and pharmacy charges.

For the fiscal years ending June 30, 2011, June 30, 2012 and June 30, 2013 payments were made to CCMC as listed, and for the fiscal years ending June 2014 and June 2015, projections are as follows:

	<u>6/30/11</u>	<u>6/30/12</u>	<u>6/30/13</u>	<u>6/30/14</u>	<u>6/30/15</u>
Salaries	\$365,378	\$376,339	\$386,084	\$397,989	\$410,208
Fringe Benefits	\$ 91,345	\$100,928	\$108,144	\$129,080	\$136,736
Other Expense	\$7,978	\$8,457	\$8,964	\$9,502	\$10,072
Rent	\$74,070	\$74,070	\$74,070	\$79,255	\$84,803
	<u>\$538,771</u>	<u>\$559,794</u>	<u>\$577,262</u>	<u>\$615,826</u>	<u>\$641,819</u>

This contract renewal was reviewed by the Health Center's Finance Subcommittee on June 18, 2014, the Health Center's Board of Directors on June 18, 2014 and presented to the University Of Connecticut Board Of Trustees on June 25, 2014 prior to being presented to Finance Corporation Board of Directors for approval.

*An Equal Opportunity Employer*

263 Farmington Avenue  
Farmington, Connecticut 06030



University of Connecticut Health Center  
*Finance Corporation*

**MEMORANDUM**

**TO:** Members, UCHC Finance Corporation Board of Directors

**FROM:** John Biancamano  
Executive Director

**DATE:** June 30, 2014

**SUBJECT:** **HARVEY & LEWIS CO. OF HARTFORD, INCORPORATED**

**RECOMMENDATION:** That the UCHC Finance Corporation Board of Directors approve a ten year revenue lease with two (2) five year options to renew on behalf of the UConn Medical Group, with Harvey & Lewis Co. of Hartford, Incorporated for 782 square feet of space at UConn Health Outpatient Pavilion, Farmington, CT for the period January 1, 2015 through December 31, 2024 in an amount not to exceed \$267,444.00 for the initial ten year period, and that the Executive Director be authorized to enter into the lease.

**BACKGROUND:**

This lease located at the UConn Health Outpatient Pavilion, 263 Farmington Avenue, Farmington, CT will provide 782 square feet of space with an annual base rent at \$34.20 per square foot. This is a ten year lease with two (2) five year options. This new location provides optical shop services for UConn Health patients and UConn Health personnel.

This lease was presented for approval to the Health Center's Finance Subcommittee on June 18, 2014, the Health Center's Board of Directors on June 18, 2014 and the University Of Connecticut Board Of Trustees on June 25, 2014 prior to being presented to Finance Corporation Board of Directors for approval.



University of Connecticut Health Center  
*Finance Corporation*

**MEMORANDUM**

**TO:** Members, UCHC Finance Corporation Board of Directors

**FROM:** John Biancamano  
Chief Financial Officer 

**DATE:** June 30, 2014

**SUBJECT:** **RIVERVIEW MEDICAL CENTER, LLC LEASE**

**RECOMMENDATION:** That the UCHC Finance Corporation Board of Directors approve a two year lease, with two (2) one (1) year renewal options on behalf of the UConn Medical Group, with Riverview Medical Center, LLC for 2,056 square feet of space at 145 Pomfret Street, Putnam, CT, for the period July 1, 2014 through June 30, 2018 in an amount not to exceed \$220,000.00 and that the Chief Financial Officer be authorized to enter into the lease.

**BACKGROUND:** This is a new two year lease with two (2) one (1) year renewal options. This lease of 2,056 sf of office space located at 145 Pomfret Street Putnam, CT will facilitate the transition of the medical practice of Dr. Dominick Roto to become a UMG medical practice, and to provide UMG with space in Putnam, CT. This space is utilized as clinical/medical space, office space and patient waiting rooms.

This lease was presented for approval to the Health Center's Finance Subcommittee on June 18, 2014, the Health Center's Board of Directors on June 18, 2014 and the University Of Connecticut Board Of Trustees on June 25, 2014 prior to being presented to Finance Corporation Board of Directors for approval.

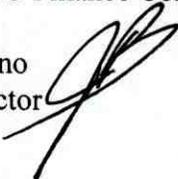
**TAB 3**



University of Connecticut Health Center  
*Finance Corporation*

**MEMORANDUM**

**TO:** Members, UCHC Finance Corporation Board of Directors

**FROM:** John Biancamano  
Executive Director 

**DATE:** June 30, 2014

**SUBJECT:** PERSANTE SLEEP CARE

**RECOMMENDATION:** That the UCHC Finance Corporation Board of Directors approve a renewal contract, on behalf of the John Dempsey Hospital, with Persante Sleep Care for a period of three years in an amount not to exceed \$1,500,000 and that the Executive Director be authorized to enter into the agreement.

**BACKGROUND:** John Dempsey Hospital has had an agreement with a sleep services provider of polysomnographer services since the sleep lab opened about sixteen years ago. The polysomnographer is responsible for the set-up of the procedure, for monitoring the patient during the procedure and for providing the data necessary to generate a report for physician evaluation

The University of Connecticut Health Center's Procurement Department issued a request for proposal in 2012. A six member selection committee was established to ensure a fair, open and competitive evaluation process. Membership included subject matter experts from UCHC. There were five responses. After a thorough review process, including a site visit, it was determined Persante Sleep Care is the best fit for serving the Health Center's patient care.

Opting to renew the existing contract would allow the John Dempsey Hospital the capability to continue offering a complete sleep study program for patients.

This contract was presented for approval to the Health Center's Finance Subcommittee on June 18, 2014 and the Health Center's Board of Directors on June 18, 2014 prior to presenting for approval to the UCHC Finance Corporation Board of Directors.

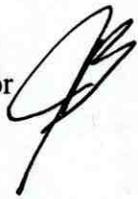
**TAB 4**



University of Connecticut Health Center  
*Finance Corporation*

**MEMORANDUM**

**TO:** Members, UCHC Finance Corporation Board of Directors

**FROM:** John Biancamano  
Executive Director 

**DATE:** June 30, 2014

**SUBJECT:** **SIEMENS MEDICAL SOLUTIONS MASTER SERVICE CONTRACT**

**RECOMMENDATION:** That the UCHC Finance Corporation Board of Directors approve a five year contract, on behalf of John Dempsey Hospital with Siemens Medical Solutions, to provide maintenance and service to imaging systems at JDH and that the Executive Director be authorized to approve said agreement in an amount not to exceed \$2,900,000.

**BACKGROUND:** The Clinical Engineering department of UConn Health currently has 5 separate contracts with Siemens Medical Solutions to provide maintenance and service to five imaging systems at JDH. On the recommendation of Berkeley Research Group (BRG), JDH would like to combine all services for the 5 imaging systems under one master service contract, totaling \$2,900,000, which will save approximately \$155,000 over the five year term of the new contract, due mainly to reduced administrative costs in contract administration.

This sole source procurement allows UConn Health Clinical Engineering Department to continue to utilize Siemens for maintenance and service to five imaging systems.

This contract was presented for approval to the Health Center's Finance Subcommittee on June 18, 2014 and the Health Center's Board of Directors on June 18, 2014 prior to presenting for approval to the UCHC Finance Corporation Board of Directors.

**TAB 5**



University of Connecticut Health Center  
*Finance Corporation*

**MEMORANDUM**

**TO:** Members, UCHC Finance Corporation Board of Directors

**FROM:** John Biancamano  
Executive Director 

**DATE:** June 30, 2014

**SUBJECT:** **NUVASIVE INCORPORATED CONTRACT AMENDMENT**

**RECOMMENDATION:** That the Board of Directors approve a contract amendment, on behalf of the John Dempsey Hospital, with NuVasive Incorporated for a two year period beginning July 15, 2014 through July 14, 2016, and that the Executive Director be authorized to approve said contract amendment in an amount not to exceed \$3,000,000 an increase of \$1,900,000 over the current amount.

**BACKGROUND:** The John Dempsey Hospital desires to enter into a contract amendment with NuVasive Incorporated to provide spine sets and systems (neuro implants). This sole source procurement for spine sets and systems are preferred by JDH surgeons and provide unique features that save surgical time and provide custom fitting for patients. On the recommendation of Berkeley Research Group (BRG), JDH would like to enter a contract amendment, this amendment allows for an increase in volume and lower pricing.

This contract was presented for approval to the Health Center's Finance Subcommittee on, June 18, 2014 and the Board of Directors on June 18, 2014 prior to being presented to Finance Corporation Board of Directors for approval.

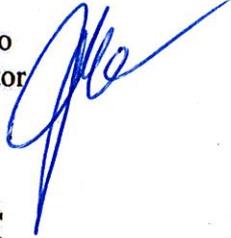
**TAB 6**



University of Connecticut Health Center  
*Finance Corporation*

**MEMORANDUM**

**TO:** Members, UCHC Finance Corporation Board of Directors

**FROM:** John Biancamano  
Executive Director 

**DATE:** June 30, 2014

**SUBJECT:** **HOLOGIC, INC**

**RECOMMENDATION:** That the Board of Directors approve a three year contract, on behalf of John Dempsey Hospital, with Hologic, Inc for equipment, and reagents in an amount not to exceed \$ 950,000 and that the Executive Director be authorized to enter into said contract.

**BACKGROUND:** Hologic(GenProbe) is the current supplier of equipment and reagents used by John Dempsey Hospital Department of Laboratory Medicine. This contract will allow continued support of our equipment and reagents while providing automated platforms for molecular testing offered by the Laboratory.

This Sole Source procurement allows for continuity of clinical care maximizing clinical safety and successful clinical outcomes, as well as cost containment as it relates to the knowledge of staff currently trained to use this automated platform.

This contract renewal will be reported to the Health Center's Finance Subcommittee and the Health Center's Board of Directors at their next scheduled meeting.

**TAB 7**



University of Connecticut Health Center  
*Finance Corporation*

**MEMORANDUM**

**TO:** Members of the UCHC Finance Corporation Board of Directors

**FROM:** John Biancamano  
Executive Director, UCHC Finance Corporation

**DATE:** June 30, 2014

**SUBJECT:** **FINANCE CORPORATION BUDGET FOR FISCAL YEAR 2015**

**RECOMMENDATION:** That the Board of Directors approve the University of Connecticut Health Center Finance Corporation Fiscal Year 2015 budget that includes expenditures totaling \$5,830,396.

**UNIVERSITY OF CONNECTICUT HEALTH CENTER FINANCE CORPORATION**  
**FINANCE CORPORATION (Includes UCHCFC Circle Road Corporation)**  
**INCOME STATEMENT - Proposed Budget FY 2015**

	<b>Projected Actual 6/30/2014</b>	<b>Proposed Budget 6/30/2015</b>
<b>INCOME:</b>		
<i>Rent Income-Health Center (MARB)</i>	2,019,906	2,019,906
<i>Rent Income-Health Center (Munson Road)</i>	1,320,000	1,320,000
<i>Rent Income-Health Center (Outpatient Pavillion)</i>	-	3,494,138
<i>Rent Income-External (Outpatient Pavillion)</i>	-	40,041
	<hr/>	<hr/>
<b>Total Income</b>	<b>3,339,906</b>	<b>6,874,085</b>
<b>EXPENSES:</b>		
<i>Depreciation Expense</i>	753,300	2,346,999
<i>Xerox Lease Expense</i>	1,620	1,620
<i>Miscellaneous</i>	23,200	28,200
<i>Audit Expense</i>	34,995	40,995
<i>Loan Servicing Fees (MARB)</i>	6,043	7,293
<i>Sewer Usage Fee (UCHCFC MR Corp.)</i>	45,000	28,000
<i>Interest Expense</i>	1,006,708	3,377,289
	<hr/>	<hr/>
<b>Total Expenses</b>	<b>1,870,866</b>	<b>5,830,396</b>
<b>OPERATING INCOME/(LOSS)</b>	<b>1,469,040</b>	<b>1,043,689</b>
	<hr/>	<hr/>
<i>Transfer to JDH (repayment Due to/Due from)</i>	(1,500,000)	(1,000,000)
	<hr/>	<hr/>
<b>CHANGE IN NET ASSETS</b>	<b>(30,960)</b>	<b>43,689</b>

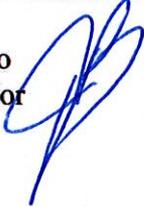
**TAB 8**



University of Connecticut Health Center  
*Finance Corporation*

**MEMORANDUM**

**TO:** Members, UCHC Finance Corporation Board of Directors

**FROM:** John Biancamano  
Executive Director 

**DATE:** June 30, 2014

**SUBJECT:** **WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE  
JOHN DEMPSEY HOSPITAL**

**RECOMMENDATION:** That the Board of Directors approve the write-off of uncollectable accounts totaling \$1,706,182.61 for the period March 1, 2014, through May 31, 2014 for the John Dempsey Hospital as returned from the collection agencies.

**BACKGROUND:** In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

Transmittal #W1568-W1597	3,977 accounts	\$1,706,182.61
<b>TOTAL</b>	<b>3,977 accounts</b>	<b>\$1,706,182.61</b>

These write-offs are within the Hospital's budgeted provision for bad debts.

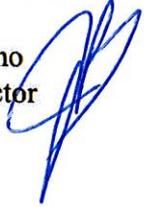
Background summary information regarding these accounts is on file in the Finance Corporation's office.



University of Connecticut Health Center  
*Finance Corporation*

**MEMORANDUM**

**TO:** Members, UCHC Finance Corporation Board of Directors

**FROM:** John Biancamano  
Executive Director 

**DATE:** June 30, 2014

**SUBJECT:** **WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR THE UCONN MEDICAL GROUP**

**RECOMMENDATION:** That the Board of Directors approve the write-off of 2,334 uncollectible accounts totaling \$ 466,344.59 for the period February 1, 2014 through April 30, 2014 for the UConn Medical Group as returned from the collection agencies.

**BACKGROUND:** In accordance with the Finance Corporation's policies and procedures governing the write-off of uncollectible accounts receivable, it is recommended by the President and Executive Director that the following transmittals be approved for write-off:

<b>Transmittal #133</b>	Accounts 2,334	\$466,344.59
<b>Total</b>	<b>Accounts 2,334</b>	<b><u>\$466,344.59</u></b>

These write-offs are within the UConn Medical Group's budgeted provision for bad debts.

Background summary information regarding these accounts is on file in the Finance Corporation's office.



University of Connecticut Health Center  
*Finance Corporation*

**MEMORANDUM**

**TO:** Members, UCHC Finance Corporation Board of Directors

**FROM:** John Biancamano  
Executive Director

**DATE:** June 30, 2014

**SUBJECT:** **WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR  
THE DENTAL CLINICS**

**THE DENTAL CLINICS REPORTED NO WRITE-OFFS FOR THIS PERIOD**



University of Connecticut Health Center  
*Finance Corporation*

**MEMORANDUM**

**TO:** Members, UCHC Finance Corporation Board of Directors

**FROM:** John Biancamano  
Executive Director

**DATE:** June 30, 2014

**SUBJECT:** **WRITE-OFF OF UNCOLLECTIBLE ACCOUNTS FOR  
THE UNIVERSITY DENTISTS**

**THE UNIVERSITY DENTISTS REPORTED NO WRITE-OFFS FOR THIS PERIOD**

**TAB 9**



**TAB 10**

**UNIVERSITY OF CONNECTICUT HEALTH CENTER  
FINANCE CORPORATION**

**PURCHASES MADE/CONTRACTS EXECUTED  
\$1,000 AND OVER**

**March 1, 2014 - March 31, 2014**

**FOR JOHN DEMPSEY HOSPITAL:**

<b><u>VENDOR</u></b>	<b><u>DESCRIPTION</u></b>	<b><u>AMOUNT</u></b>	<b><u>Competitive/ Non-Competitive or Renewal</u></b>
Relay Health, McKesson	Cloud based Health Information Exchange and Patient Portal. Combined contract from 2 RFPs. Awarded vendor provides the Patient Portal with the Health Information Exchange use. This Software as a Service (SaaS) agreement is an annual subscription to use database software and data record storage as a Health Information Exchange and a Patient Portal.	\$ 800,000.00	Competitive
Optum Clinical Solutions	Renewal to cover annual(up to three years) software maintenance and license fees	\$ 550,000.00	Renewal
Central Admixture Pharmacy Services Inc	CAPS provides TPN compounding service to the UCHC Pharmacy.	\$ 200,000.00	Non-Competitive
TeleVox Software Inc	TeleVox will maintain the hardware and software to run ASP to operate lab calls and house calls.	\$ 75,000.00	Non-Competitive

**FOR UCONN MEDICAL GROUP/UCONN HEALTH PARTNERS:**

<b><u>VENDOR</u></b>	<b><u>DESCRIPTION</u></b>	<b><u>AMOUNT</u></b>	
NextGen Healthcare Information Systems LLC	Vendor to provide electronic patient reminders to satisfy the requirement of Meaningful Use, Stage 2, Measure 12.	\$ 71,000.00	Non-Competitive
The Gables at Farmington	Dr. Gail Sullivan will provide medical services to residents, medical services will be billed by UMG, UMG will collect and retain revenue from patient care activities. These direct care activities are not included in the "Advisory Physician" responsibilities. UMG will pay FMV for the use of exam room and nursing staff for 2, four hour sessions per month, mutually agreed upon days and times between UMG and the Gables.	\$ 4,200.00	Non-Competitive

**UNIVERSITY OF CONNECTICUT HEALTH CENTER  
FINANCE CORPORATION**

**PURCHASES MADE/CONTRACTS EXECUTED  
\$1,000 AND OVER**

**April 1, 2014 - April 30, 2014**

**FOR JOHN DEMPSEY HOSPITAL:**

<b><u>VENDOR</u></b>	<b><u>DESCRIPTION</u></b>	<b><u>AMOUNT</u></b>	<b><i>Competitive/ Non-Competitive or Renewal</i></b>
NuVasive Incorporated	Nuvasive Special Pricing Agreement for Neuro implants. INO Therapeutics provides Nitric Oxide which is used in the Neonatal Intensive Care Unit and Cardiac Catherization Laboratory as a therapeutic modality.	\$ 1,100,000.00	Non-Competitive
INO Therapeutics		\$ 160,000.00	Non-Competitive
Medartis Inc	Consignment of distal radius for surgery at FSC for Dr. Wolf.	\$ 60,494.00	Non-Competitive
Medical Risk Management LLC	MRM will provide Risk Management training to JDH Medical and Nursing Staff.	\$ 36,600.00	Non-Competitive
Joint Commission Resources Inc	Accreditation preparation for the hospital.	\$ 35,000.00	Non-Competitive
American College of Radiology	Radiation Oncology Survey Agreement for evaluation of oncology services for accreditation.	\$ 9,500.00	Competitive

**FOR UCONN MEDICAL GROUP/UCONN HEALTH PARTNERS:**

<b><u>VENDOR</u></b>	<b><u>DESCRIPTION</u></b>	<b><u>AMOUNT</u></b>	
Sayedur Rahman	Sayedur Rahman, M.D. (UMG: Office Space/Facilities) Dr. Rahman is providing facilities and services to UMG so that UMG can perform echocardiography and cardiology services at Dr. Rahman's office in Bristol, CT. UMG pays \$200 for each 4-hour office session. Dr. Rahman will invoice UMG.	\$ 8,000.00	Non-Competitive

UNIVERSITY OF CONNECTICUT HEALTH CENTER  
FINANCE CORPORATION

PURCHASES MADE/CONTRACTS EXECUTED  
\$1,000 AND OVER

May 1, 2014-May 31, 2014

FOR JOHN DEMPSEY HOSPITAL:

<u>VENDOR</u>	<u>DESCRIPTION</u>	<u>AMOUNT</u>	<u>Competitive/ Non-Competitive or Renewal</u>
Philips Healthcare, a division of Philips Electronics North America Corp.	6 month lease (renewable for 5 additional 6-month periods) with option to Purchase a Philips Ultrasound Ui22 US machine for the Radiology Dept.	\$ 301,307.41	Competitive
Medartis Inc	Consignment of distal radius for suregery at JDH for Dr. Wolf.	\$ 60,494.00	Non-Competitive
AMS Sales Corporation	Purchase of female surgical incontinenesurgical slings for the JDH/FSC Peri/OP Depts.	\$ 30,000.00	Non-Competitive
Carefusion Solutions LLC	Alaris Guardrails Software Upgrade and Support	\$ 23,100.00	Competitive
Siemens Medical Solutions USA Inc	Amendment #2 to the new Master Agreement to purchase Professional Service hours to develop a custom lookup of user defined fields in our Security File.	\$ 3,000.00	Non-Competitive

FOR UCONN MEDICAL GROUP/UCONN HEALTH PARTNERS:

<u>VENDOR</u>	<u>DESCRIPTION</u>	<u>AMOUNT</u>	
Middlewoods of Farmington LLC	Middlewoods of Farmington (UMG:Facility Usage/Services-Dr.Coll)1 exam room no waiting room	\$ 9,200.00	Competitive

**TAB 11**

# **EXECUTIVE SESSION**